



COMMUNITY MEETING

MAY 2023

Sydney, Melbourne, Auckland

Moheb Moses

Manager, CompTIA ANZ Community
Director, Channel Dynamics



Antitrust, Diversity, and Anti-Harassment

- **Antitrust**

CompTIA has a policy of strict compliance with federal and state antitrust laws.

<https://www.comptia.org/membership/communities-and-councils/antitrust-statement>

- **Diversity**

A diverse mix of voices leads to better discussions, decisions, and outcome for everyone! Take the commitment to promote diversity and inclusion:

<https://comptia.informz.net/COMPTIA/pages/CompTIAATTD>

- **Anti-Harassment**

CompTIA is committed to providing a safe and welcoming environment at all of its events and forbids unwelcome conduct that is based on an individual's race, color, religion, sex, gender identity, national origin, age, mental or physical disability, citizenship status or any other protected status of an individual.

<https://www.comptia.org/contact-us/harassment-complaint>



Agenda (Melbourne)

2:30	CompTIA Update Moheb Moses - Director, Channel Dynamics / Director, CompTIA ANZ Community
3:00	Keynote: The Impact of AI on the Channel James Buzzard - Partner CTO and Strategist, Microsoft
3:25	Panel: The Impact of AI on the Channel James Buzzard - Partner CTO and Strategist, Microsoft Scott Green - Chairman and CEO, Aportio Technologies Moderator: Maria Armstrong - Community Engagement Mgr, Pax8
3:45	Keynote: The Pros and Cons of Cyber Insurance Adam Gibbins - Director, BlueRock
4:10	Panel: The Pros and Cons of Cyber Insurance Adam Gibbins - Director, BlueRock Nick Fyfe - Director Customer Engagement, CyberCX Moderator: Maria Armstrong - Community Engagement Mgr, Pax8
4:30	Breakout Groups Discussion Takeaways from the presentations / Topic for next meeting
5:30	Networking reception

Agenda (Sydney)

2:30	CompTIA Update Moheb Moses - Director, Channel Dynamics / Director, CompTIA ANZ Community
3:15	Keynote: The Impact of AI on the Channel Dean Corcoran and Sharlie Raymond (Microsoft)
3:40	Panel: The Impact of AI on the Channel Dean Corcoran and Sharlie Raymond (Microsoft) Nick Beaugeard (TribeTech) Moderator: Scott Atkinson (TribeTech)
4:00	Keynote: The Pros and Cons of Cyber Insurance Tim Stephinson and Andrew Bremner (SherpaTech)
4:25	Panel: The Pros and Cons of Cyber Insurance Tim Stephinson and Andrew Bremner (SherpaTech) David Norris (Nortec IT) Moderator: Scott Atkinson (CEO, TribeTech)
4:45	Breakout Groups Discussion Takeaways from the presentations / Topic for next meeting
5:30	Networking reception

Agenda (Auckland)

2:30	CompTIA Update Moheb Moses - Director, Channel Dynamics / Director, CompTIA ANZ Community
3:00	Keynote: The Impact of AI on the Channel Nick Westbrook (Senior Partner Technology Strategist, Microsoft)
3:25	Keynote: Key Trends for MSPs and IT Service Providers Ken Davis (President and Founder, Cognition360)
3:45	Panel: The Impact of AI on the Channel Nick and Ken are joined by Tim Warren (CEO and Co-Founder, Ambit) Moderator: Greg Sharp (CEO & Founder, ZenContract)
4:00	Keynote: The Pros and Cons of Cyber Insurance Tim Stephinson and Andrew Bremner (SherpaTech)
4:25	Panel: The Pros and Cons of Cyber Insurance Tim and Andrew are joined by David Norris (Nortec IT) Moderator: Greg Sharp (CEO & Founder, ZenContract)
4:40	Breakout Groups Discussion Takeaways from the presentations / Topic for next meeting
5:30	Networking reception



#CompTIACommunity

CompTIA ANZ Community Meeting



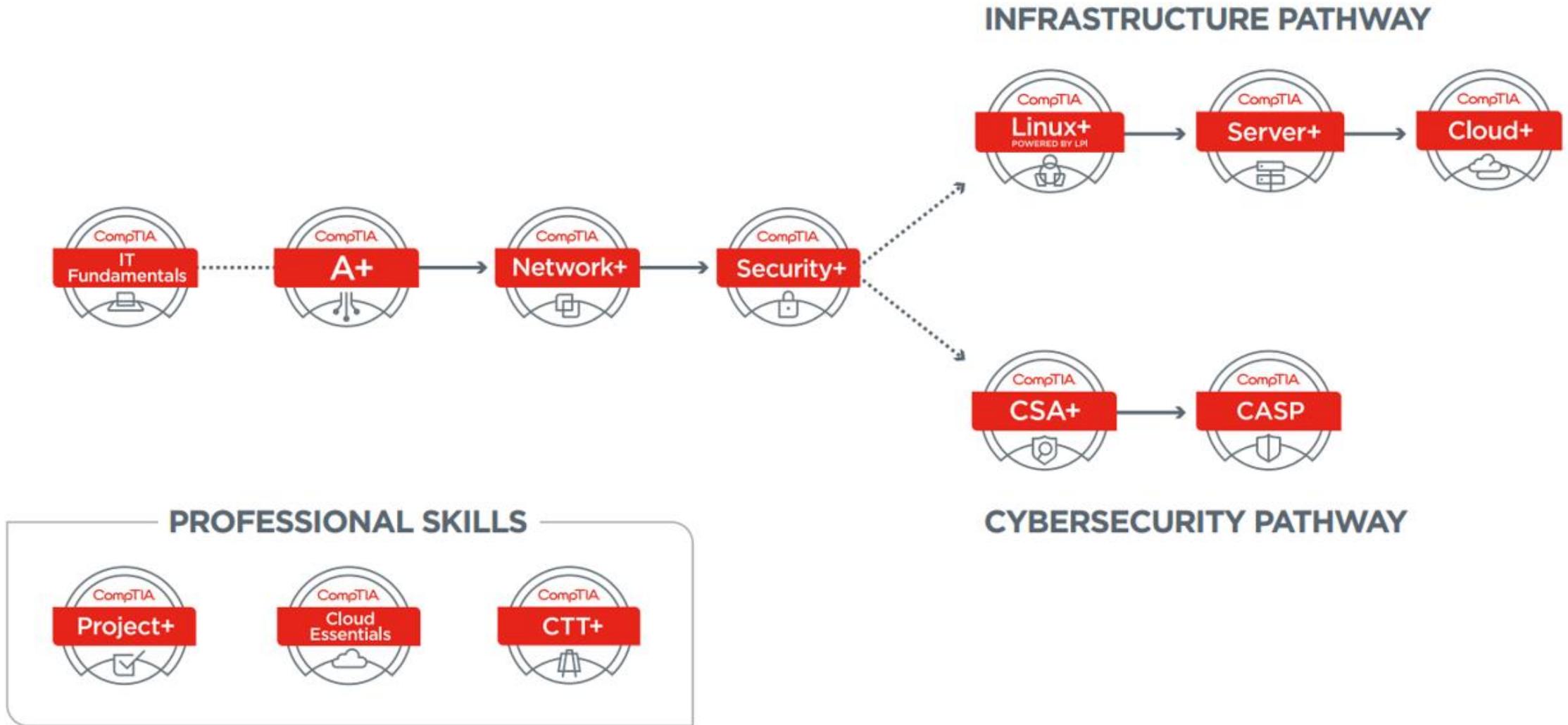
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A vendor-neutral, technology industry association
for Solution Providers/MSPs, Vendors, ISVs, Start-ups, and Distributors
dedicated to providing
Education, Thought leadership, Networking, Philanthropic activities, and Certification.



CompTIA Certifications



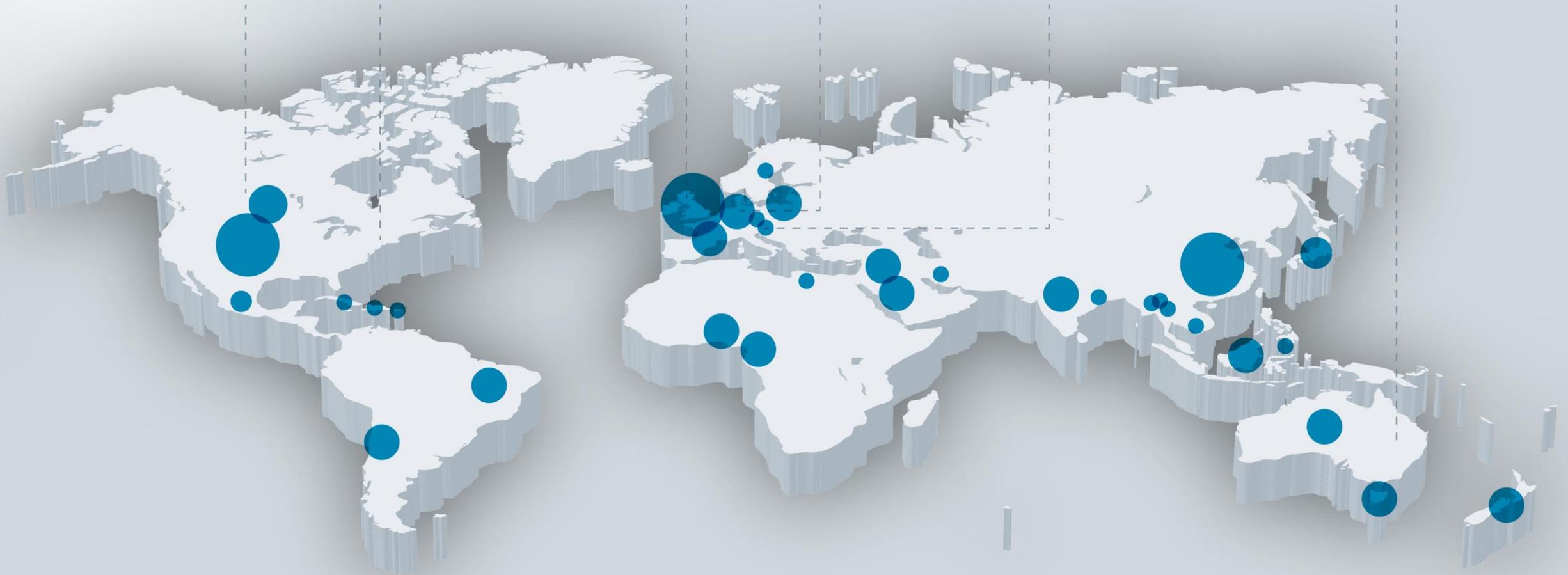
North America
Community

UK&I
Community

Benelux
Community

DACH
Community

ANZ
Community



CompTIA[®]

ANZ Community



bit.ly/ctanzct

ANZ Executive Council (2023)



Daniel Johns
MyCISO
(Chair)
Qld



Angela Conlon
Fortinet
(Vice Chair)
NSW



David Norris
Nortec IT
NSW



Jo Masters
Sertifi
NSW



Kelly Johnson
Arrow ECS ANZ
NSW



Susan Searle
Susan Searle
Communications
NSW



Nick Cliff
Tenassia
Vic



Maria Armstrong
Pax8
Vic



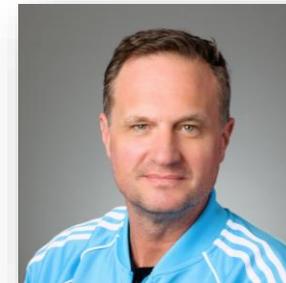
Scott Green
Aportio Technologies
Vic



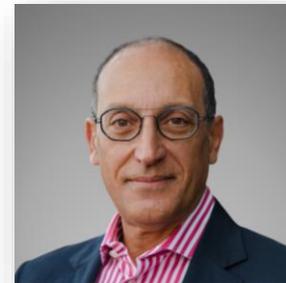
Shaun Witherden
Kaseya
Vic



Warwick Grey
ProjectPartner
NZ



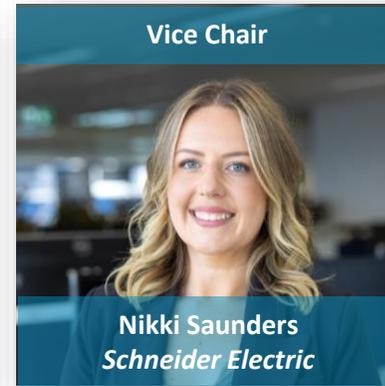
Greg Sharp
ZenContract
NZ



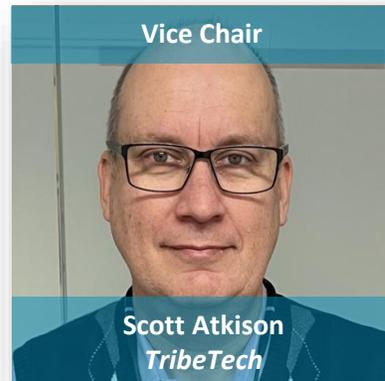
Moheb Moses
CompTIA
(Community Mgr)

ANZ Committee Pioneers

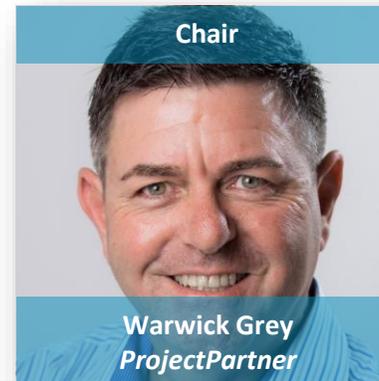
CompTIA.
Cybersecurity Committee



CompTIA.
Managed Services Committee



CompTIA.
Emerging Technology Committee



As a member, you can join as many as you'd like to network with peers to solve business needs, open doors to new partnerships and contribute your ideas to shape the industry. Interest Groups are open to members and registered users to join.

Manage Your Communities

Joined Communities



CompTIA ANZ Community

Advancing the Australia and New Zealand IT industry by offering a forum for ANZ-specific discussions.

LEAVE

JOIN [Cybersecurity Committee](#)

JOIN [Emerging Technology Committee](#)

JOIN [Managed Services Committee](#)

CompTIA UK & Ireland Community



Influencing the UK and Ireland tech ecosystems with region-specific discussions and promoting relevant guidance and actionable resources for companies operating in the UK and Ireland.

LEAVE

JOIN [Cybersecurity Committee](#)

JOIN [Emerging Technology Committee](#)

JOIN [Managed Services Committee](#)

Manage Your Technology Interest Groups

Joined Technology Interest Groups

[Advancing Women in Technology Interest Group](#)

Helping women establish themselves in a tech career and achieve success.

Available Technology Interest Groups

Click "join" to be part of the technology interest group or for more information, contact Membership@compTIA.org.

Artificial Intelligence Interest Group

The AI Technology Interest Group is your destination for networking with individuals and businesses dedicated to advancing technology providers.

Blockchain Interest Group

The Blockchain Technology Interest Group brings individuals together to discuss business opportunities, relevant industry trends, and blockchain technology.

Drone Technology Interest Group

The Drone Technology Interest Group is your destination for networking, engagement, education, and networking with business leaders to explore drones and drone solutions for technology providers.

2023 Community Philanthropy Program



Each community is given US\$10,000 to benefit one charity or they may choose two charities at US\$5,000 each

This is a member-only benefit. You must be a member to vote on the community charity

Charity Recipients



The Smith Family

Australia



Accelerating Aotearoa

New Zealand

CompTIA[®]
SPOTLIGHT

CompTIA
SPOTLIGHT

**Awards to be
held on 25th
October**

Nominations
open in July

Get Involved in the ANZ Community



bit.ly/anzmem



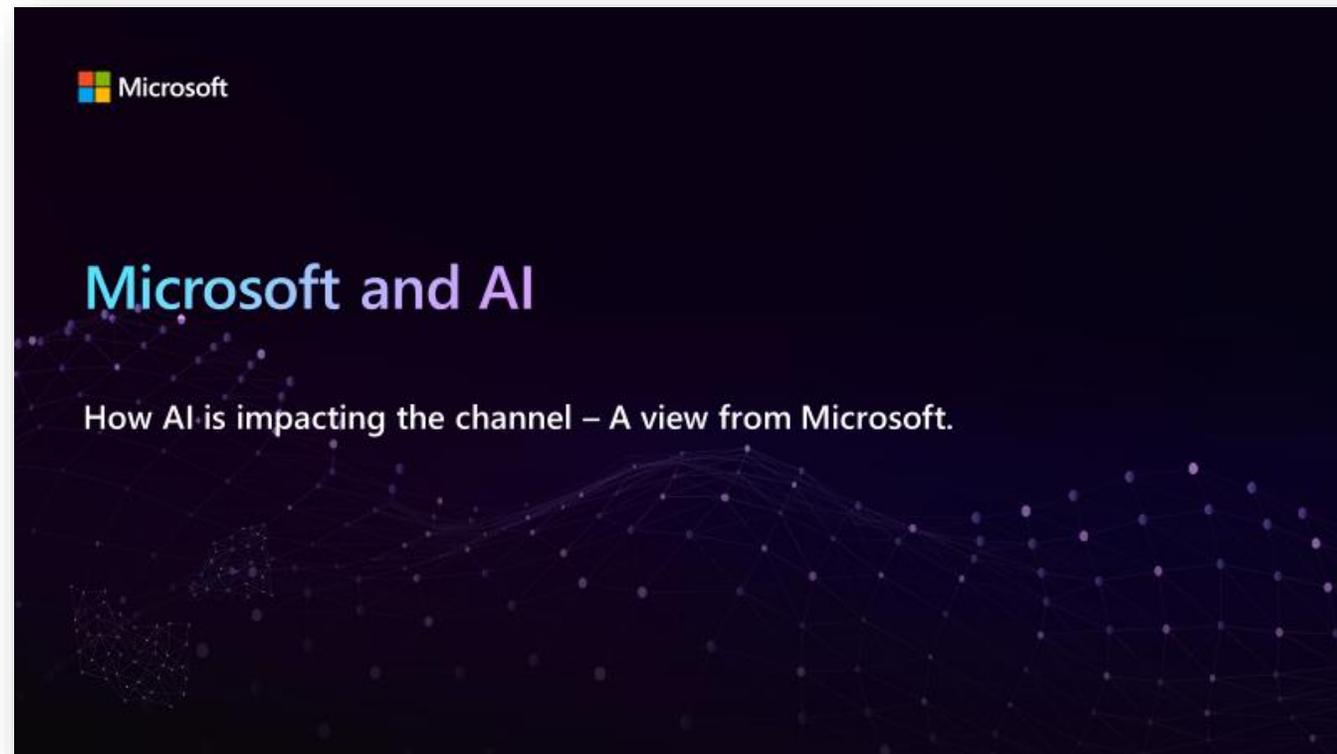
Table Introductions

- Introduce yourself to the rest of the table
- Select a scribe to capture notes
- What do you know about the two topics:
 - Artificial Intelligence
 - Cyber Insurance
- We'll review this at the end of the session to compare if/how your perceptions have changed



James Buzzard

Partner CTO and Strategist, Microsoft



Artificial Intelligence Panel



James Buzzard

Partner CTO and Strategist
Microsoft



Scott Green

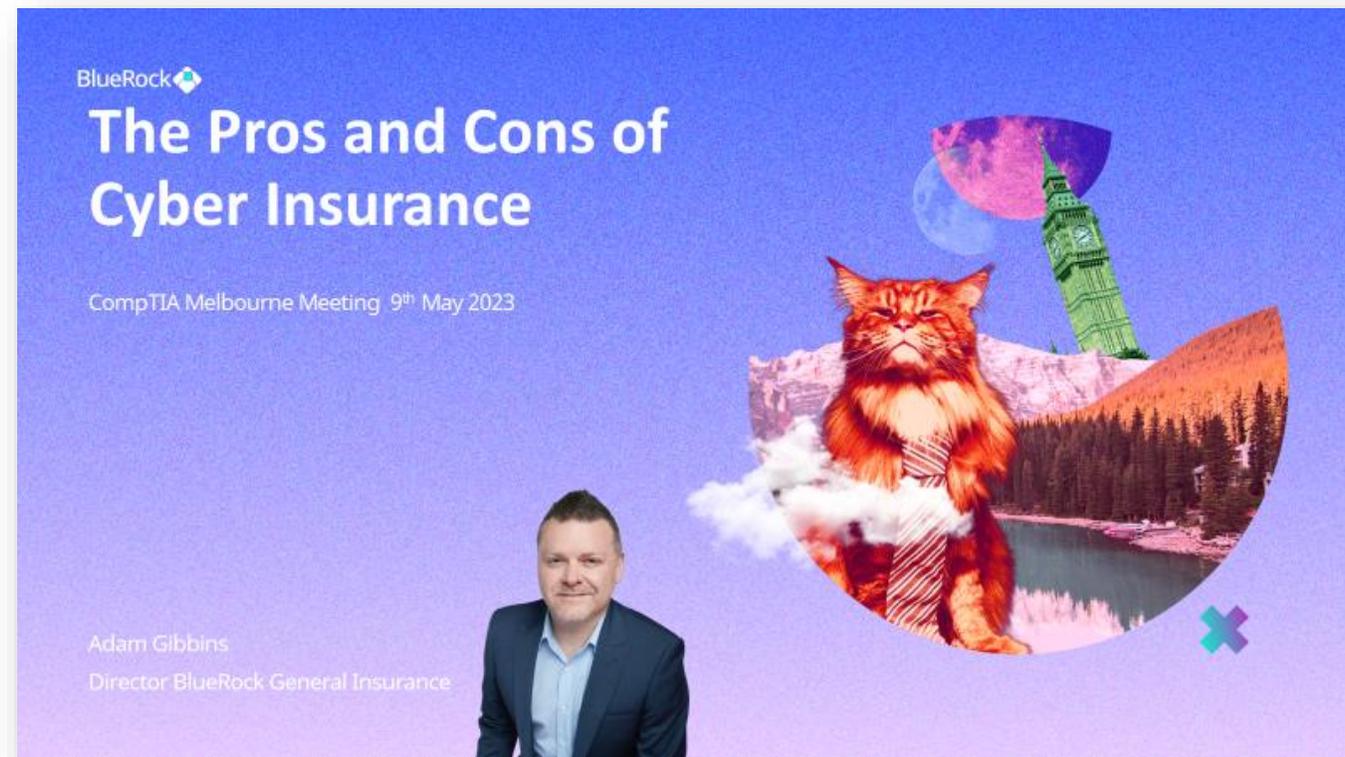
Chairman and CEO, Aportio
Technologies



Maria Armstrong

Community Engagement Mgr
Pax8

Adam Gibbins Director, BlueRock



BlueRock

The Pros and Cons of Cyber Insurance

CompTIA Melbourne Meeting 9th May 2023

Adam Gibbins
Director BlueRock General Insurance

The slide features a blue background with a collage of images on the right side, including a large blue cat, a full moon, the Big Ben clock tower, and a mountain landscape with a lake. A small blue cross icon is located in the bottom right corner of the collage area.

Cyber Insurance Panel



Adam Gibbins

Director
BlueRock



Nicholas Fyfe

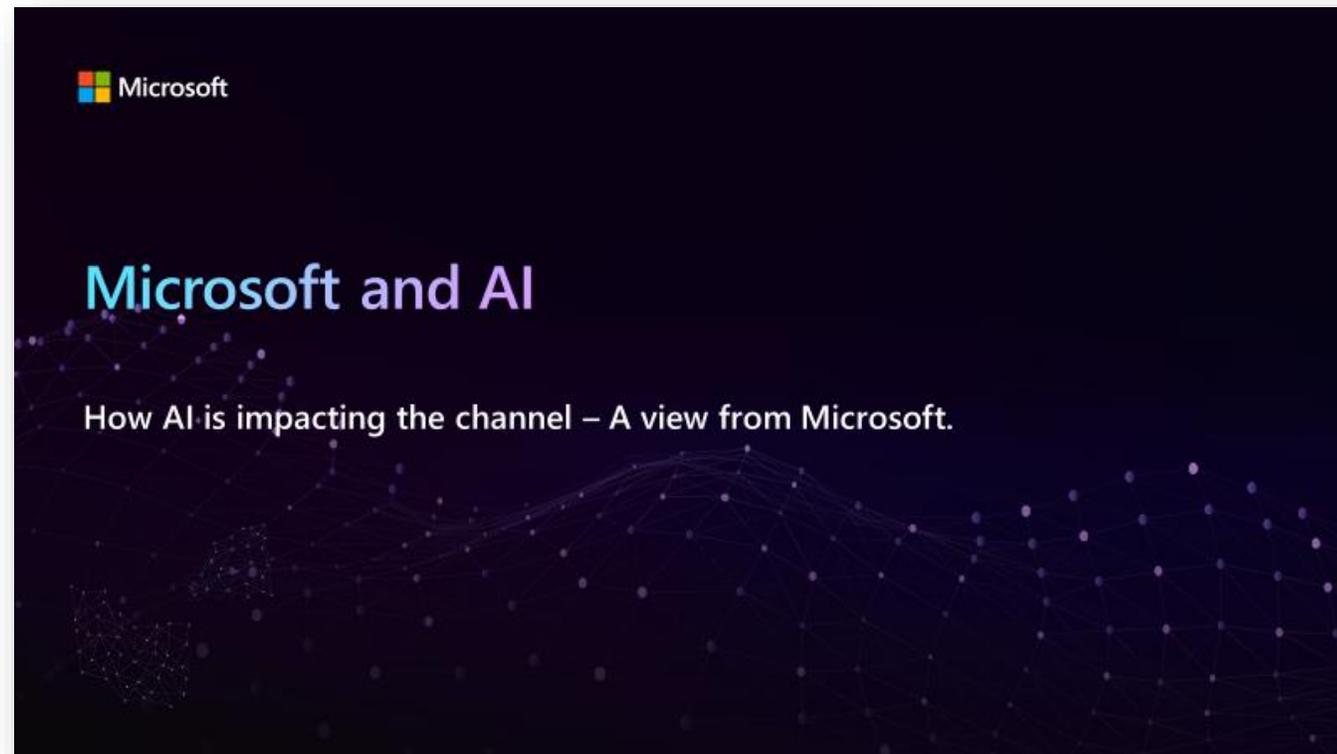
Director - Customer VIC&TAS
CyberCX



Maria Armstrong

Community Engagement Mgr
Pax8

Dean Corcoran - CTO for Partners, Microsoft
Sharlie Raymond - Partner Strategy Lead, Microsoft



Artificial Intelligence Panel



Dean Corcoran

CTO for Partners
Microsoft



Sharlie Raymond

Partner Strategy Lead, AI
Microsoft



Nick Beaugeard

Chief Software Architect
TribeTech



Scott Atkinson

CEO
TribeTech

Andrew Bremner - Managing Director, SherpaTech
Tim Stephinson - Chief Operating Officer, SherpaTech

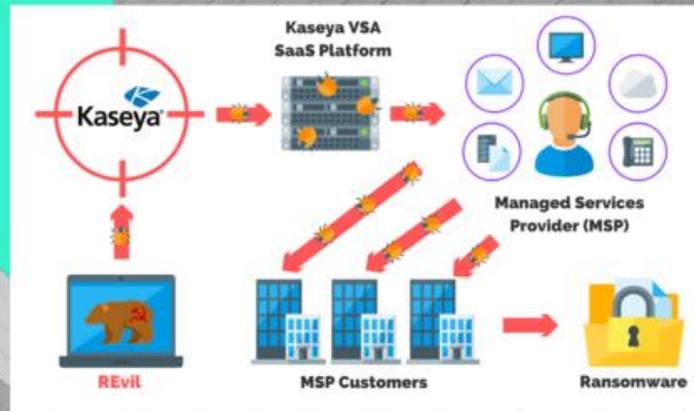


David Norris

Managing Director, Nortec IT

DAVID NORRIS

INSURANCE IMPLICATIONS OF A MASS SCALE RANSOMWARE ATTACK



Cyber Insurance Panel



Andrew Bremner

Managing Director
SherpaTech



Tim Stephinson

Chief Operating Officer
SherpaTech



David Norris

Managing Director
Nortec

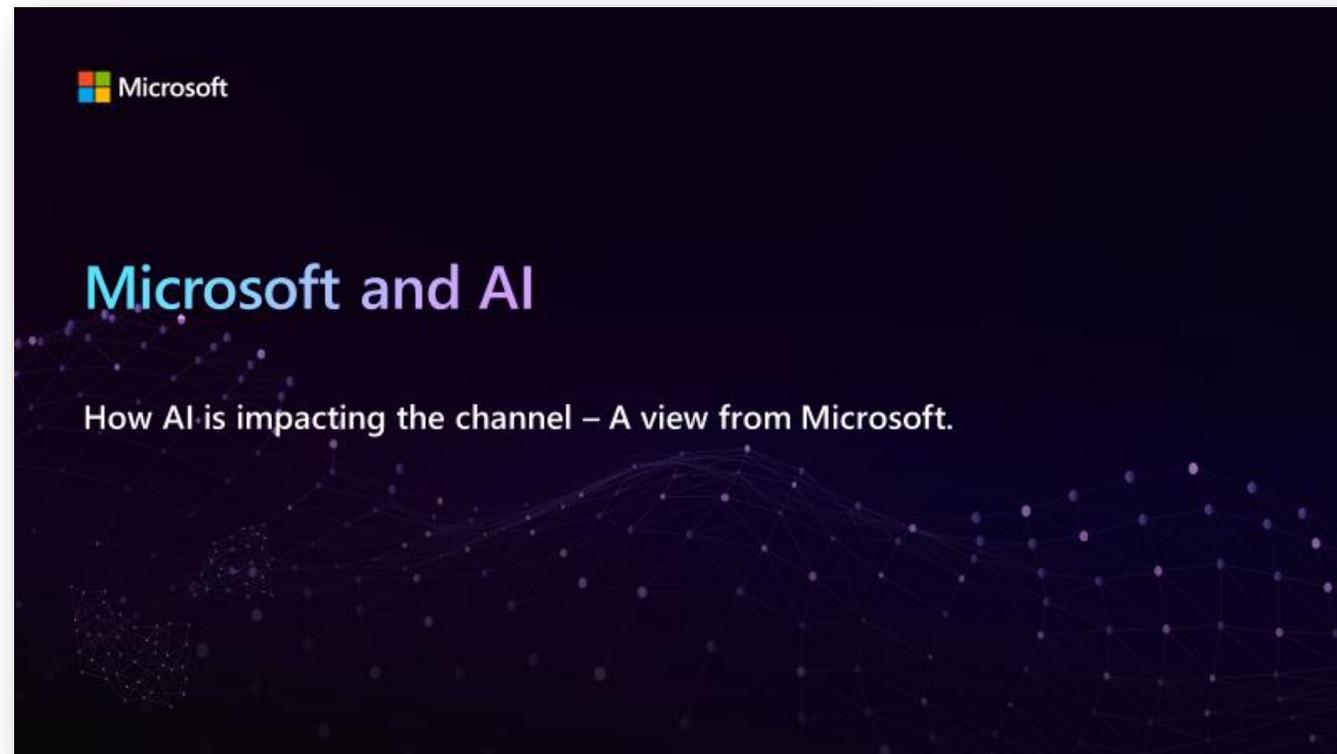


Scott Atkinson

CEO
TribeTech

Nick Westbrook

Senior Partner Technology Strategist, Microsoft



Ken Davis

President and Founder, Cognition360



Artificial Intelligence Panel



Nick Westbrook

Snr Partner Tech Strategist
Microsoft



Ken Davis

President and Founder
Cognition360



Tim Warren

CEO and Co-Founder
Ambit AI



Greg Sharp

CEO & Founder
ZenContract

Andrew Bremner - Managing Director, SherpaTech Tim Stephinson - Chief Operating Officer, SherpaTech

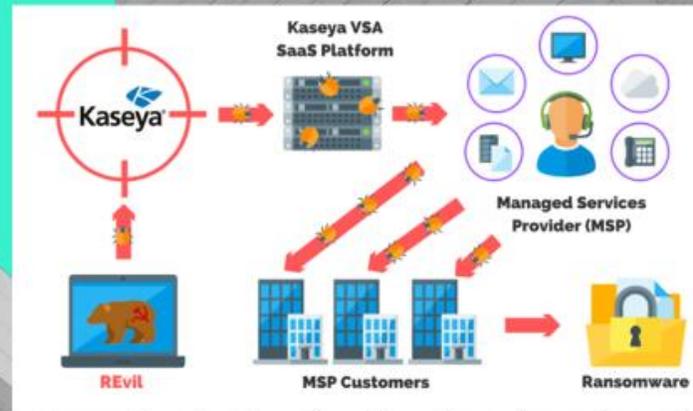


David Norris

Managing Director, Nortec IT

DAVID NORRIS

INSURANCE IMPLICATIONS OF A MASS SCALE RANSOMWARE ATTACK



Cyber Insurance Panel



Andrew Bremner

Managing Director
SherpaTech



Tim Stephinson

Chief Operating Officer
SherpaTech



David Norris

Managing Director
Nortec



Greg Sharp

CEO & Founder
ZenContract

Breakout sessions

At your table, please identify:

- **3-5 key takeaways from the presentations**
- **What topic you want for the next meeting**

Partner/MSP Resources

Managed Services

THE CompTIA MANAGED SERVICES PROVIDER GUIDE
A 10-WEEK PLAN TO LAUNCH YOUR MSP BUSINESS

QUICK START GUIDE

Quick Start Guide to Building a Managed Services Sales Team

VISUAL REPORT

AHEAD OF THE CURVE:

4 Trends to Help Your MSP Maximize Business Opportunities

RESEARCH REPORT

CompTIA

Trends in Cloud Computing

RESEARCH REPORT

TRENDS IN DATA MANAGEMENT

2023 IT INDUSTRY OUTLOOK

CompTIA

Corporate Member Benefits

	Registered User	Corporate Member
Access to live Community Meetings (commencing 2024)		✓
Access to Online Meetings, Webinars, Training	✓	✓
IT industry research reports (Corporate Members get early access)	✓	✓
Videos on-demand/White papers/Case studies	✓	✓
Ability to serve in a community leadership position		✓
CompTIA ISAO (Information Sharing and Analysis Organization)		✓
Participate in Committees (Cybersecurity, EmTech, MSP)		✓
Access to CompTIA Cybersecurity Trustmark		✓
Ability to nominate for CompTIA Spotlight Awards		✓
Association voting rights (leadership, charity, award recipients)		✓
Access to premium research reports		✓
Business tools - HR and legal templates, sales & marketing toolkits		✓
Discounts on certification and learning materials		✓



What to Do Next..?

bit.ly/ctanzct

1. Log in to your CompTIA account
2. Download a research paper or recent study
3. Explore the benefits of Corporate Membership
4. Join our LinkedIn Group and promote us on Social Media
5. Become (or recommend) a speaker at one of our meetings
6. Forward the invite for our next meeting to a colleague

linkedin.com/in/Moheb

Feedback Form



bit.ly/ctf0523

Time to Network



We Are The CompTIA
COMMUNITY

Thank You!